

The London School of English is a training organisation and, as part of that, our Trainers are continually developing, ensuring their skills and knowledge are up to date. The Trainer Standards document outlines how we apply these skills to provide our clients with an outstanding training experience.

### Our values

We are proud of what we do.
We go the extra mile.
We communicate honestly and openly.
We innovate and improve.
We are a team; we get things done together.

## Preparation

- Lessons directly answer identified needs from a pre-course questionnaire or needs analysis completed at the start of the course.
- Lessons have clear aims and are outcome driven.
- Lessons are planned to ensure that course content corresponds to the course descriptions in The London School of English's publicity material.
- Learning objectives are clear and inform continual development.
- Lessons are well thought out, with stages that link wherever possible, to support the client journey and build to a final aim.
- The learning aim comes first, then material is chosen to facilitate that.
- The challenge for the clients is in the task set not in the material chosen.
- The focus is on the needs and learning styles of both individuals and the class.
- Lessons are client-centred, creative and engaging, and always relevant to the learner.
- All material used is formatted in the house style. It is up to date and professionally presented.
- All material created is appropriately presented, and any copied material is properly attributed.

## **Delivery Building rapport with clients**

- Trainers learn and use the names of the clients. Appropriate eye contact is made, and all clients are treated with empathy and respect.
- Clients are made to feel relaxed and comfortable in a supportive environment where they are ready to participate, take risks and learn.
- Trainers show an understanding of different cultures, leaning styles and needs in the class.

## Using classroom resources



- Lesson menus are always up to date, relevant and visible to all clients in the classroom on the board provided for face-to-face classes.
- Technology is actively exploited in class to enhance the client learning experience.
- Board work is clear, well organised, and easy to follow. Allowances are made for different
  nationalities or individuals that need more time to make a written record before the lesson
  moves on.
- Trainers are comfortable using the Phonemic Chart and use it as part of classes in a way that benefits our clients. Pronunciation is covered as appropriate with all new language as an integral part of the class.
- Colours or other clear indicators are used to mark the stress and pronunciation of new vocabulary where relevant.
- Written feedback is clear and legible.

# **Training**

- Lessons demonstrate clear planning, aims and learning outcomes.
- Learning aims are explained clearly in language appropriate for the level of the class.
- Lessons are engaging, and the challenge is graded appropriately.
- Classes flow smoothly because of carefully planned stages which provide scaffolding that contributes to the final outcomes.
- Trainers are flexible and can adapt a lesson mid-flow to suit the changing needs of the clients.
- Classes are client-centred, and the majority of the production is from the clients. Trainers do
  not lecture or dominate discussions; they facilitate and use TTT appropriately to the stage of
  the lesson.
- Trainers promote turn-taking to ensure that everyone has the opportunity to contribute equally.
- Classes are designed to keep clients engaged and enthusiastic about participating.
- Interaction patterns change during the class to maintain energy and pace and allow for reflection when necessary.
- Trainers have contingencies for those clients who finish a task early, or who need additional time.
- Instructions are clear, concise, and graded appropriately. There is minimal need to reformulate or over-explain.
- Checks for understanding such as CCQs or other appropriate methods are used to maximise learning.
- Ample opportunity is provided to practise language in a natural way, to personalise it and equip clients to use it outside of the classroom.
- Clients' skills development is considered by teaching strategies that support and promote learning.
- Clients are provided with class notes at the end of the lesson either in print form or by email.



### Progress, feedback, and development

- Classes are monitored appropriately and equally, providing guidance and feedback.
- Learning and progress is regularly reviewed in class. Trainers ensure our clients are aware of their progress and what they need to do next.
- If there is a client that is not progressing as expected then time is taken to explore why, look for solutions to change and involve a Courses Manager where appropriate.
- A variety of feedback techniques are used to ensure that our clients can work on their individual needs. Classes include the opportunity to correct mistakes and practise alternatives.
- Clients are given feedback and advice that is relevant to their future language development and encourages independent learning skills.
- Homework is given flexibly and when appropriate.

#### Behind the scenes. Trainers:

- are familiar with the Staff & Trainers' handbooks and follow all the policies in them.
- are informed of who the first aider is should a client or colleague need assistance and willing to report accidents and potential hazards to the responsible person(s).
- are familiar with all emergency procedures, fire exits and meeting points if the building needs to be evacuated.
- have good knowledge of the company's structure, and who is responsible for what, should a client need to be referred regarding an enquiry.
- are generally informed of LSE's courses portfolio and can communicate to clients the added value of LSE's post-course offers.
- are willing to help and support colleagues among the Trainer team and throughout the company.
- attend and actively participate in Trainers' meetings, sharing best practice and ideas for materials development.
- attend Company meetings led by senior management.
- attend appraisals and consultations as requested by a line manager. These are used as opportunities to review performance and consider further development.
- arrive in school at least 15 minutes before class is due to start and in plenty of time to
  prepare anything needed. Trainers are in the classroom before class is due to start (including
  after breaks) and do not finish early. Break times are kept to. For online lessons, trainers are
  logged onto the platform before the start of the lessons and have all material and links
  prepared in advance.
- contact a line manager as per the school's policy if unwell or running late.
- keep Courses Managers informed of any possible issues in class so that they can be dealt with in a timely fashion.
- keep all admin up to date including registers, timetables, handovers, and reports. It is all done promptly without a need for reminders.
- check emails daily and, any that require a response or an action, are dealt with promptly.



- leave classrooms tidy and ready to be used at the end of the lesson.
- treat laptops with care and keep them in good condition. All equipment is returned to where it belongs at the end of each day.
- respect the intellectual property of LSE and use it appropriately.
- are willing to engage with our clients outside of the classroom.

### **Professional Conduct & Development**

- Trainers are familiar with the company's Values and school policies.
- Trainers are dressed appropriately, reflecting the professional and cultural backgrounds of our clients and sensitivities that can arise from that. An example would be smart trousers/jeans/ skirt and a shirt or equally smart top. Shorts or flip-flops are not considered appropriate.
- Trainers always conduct themselves in a manner that is in the interests of LSE.
- Trainers are positive, collaborative, and professional in all dealings with colleagues.
- Clients and colleagues are treated with respect. There is no behaviour which could be considered abusive or unlawfully discriminatory.
- Respect is shown towards colleagues' and clients' cultures and lifestyle choices.
- Subject knowledge and technical skills are maintained and updated.
- Trainers reflect on their teaching and learning to meet the diverse needs of LSE's clients.
- Trainers evaluate their practice and its impact on learning with other trainers and Courses Managers.
- Feedback from clients and Courses Managers is responded to positively and constructively.
- Trainers participate actively in the School's CPD programme, setting development goals through discussions with colleagues and Courses Managers.
- Trainers manage and promote positive learner behaviour, enabling clients to share responsibility for their own learning and assessment, setting goals that stretch and challenge.